

Message Text

UNCLASSIFIED

PAGE 01 JIDDA 02854 160955Z
ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-08 /031 W
-----041646 161644Z /41

R 160555Z APR 78
FM AMEMBASSY JIDDA
TO USDOC WASHDC
INFO SECSTATE WASHDC 1728
USLO RIYADH
AMEMBASSY CAIRO
AMEMBASSY ROME
AMEMBASSY LONDON
AMEMBASSY TEHRAN
AMEMBASSY ATHENS
AMCONSUL DHAHRAN

UNCLAS JIDDA 2854

ATHENS FOR RTDO

TEHRAN PASS REGIONAL MARATT SCAFIDI

E.O. 11652: N/A
TAGS: BTRA,SA
SUBJ: POSSIBLE PORT MANAGEMENT OPPORTUNITY FOR U.S. FIRMS

1. PRIVATE SHIPPING SOURCE REPORTS DIFFERENCES BETWEEN
JIDDA PORT OFFICIALS SAUDI PORTS AUTHORITY AND CURRENT
BRITISH PORT MANAGEMENT FIRM MAY OPEN OPPORTUNITY FOR U.S.
CONTRACTOR WHEN CONTRACT COMES UP FOR RENEWAL O/A AUGUST 78.
CURRENT PORT MANAGEMENT CONTRACTOR IS GRAY-MACKENZIE,
BRITISH MEMBER OF INCHCAPE GROUP. MAJOR POINT OF
CONTENTION SAID TO BE LACK OF TRAINING OPPORTUNITIES
FOR SAUDI MANAGERS.

2. U.S. FIRMS SHOULD SEND REQUESTS FOR APPOINTMENT
DESCRIPTIVE PREQUALIFICATION LITERATURE TO DR. FAIZ BADR
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PRESIDENT AND CHAIRMAN OF THE BOARD. SAUDI ARABIA PORT
AUTHORITY. P.O. BOX 5162, RIYADH PHONE 21793, 60531.
TELEX 20158 PORTS SJ (RIYADH & DAMMAM)

3. ADDITIONALLY, U.S. FIRMS MIGHT ALSO WISH TO SEND
LITERATURE TO EMBASSY COMMERCIAL UNIT TO HAVE AVAILABLE
FOR REFERRAL.

WILEY

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 16 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978JIDDA02854
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
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Film Number: D780163-0913
Format: TEL
From: JIDDA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780452/aaaabrsq.tel
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Litigation History:
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Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Previous Classification: n/a
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Reference: n/a
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Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2953897
Secure: OPEN
Status: NATIVE
Subject: POSSIBLE PORT MANAGEMENT OPPORTUNITY FOR U.S. FIRMS
TAGS: BTRA, SA
To: COM
Type: TE
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Review Markings:
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